

An exceptional experience defines the success of your business.
By anticipating the needs of your clientele, you will elevate the experience and strengthen your brand.

## YES NO COMMENTS:

Who is your target customer?
How would you describe the feeling and atmosphere of your hotel? Does it fit your target audience and branding?


What would you say are the details that make the best customer experience?

ONLINE PRESENCE
YES NO COMMENTS:

Do you have an active website with photos of rooms/suites and amenities?


Is your online booking tool easy to use, offering rate types and room types?


Do you have a social media presence with regular posting and interaction? (e.g. Facebook, Instagram, Yelp, Google...)


BOOKING PROCESS

## YES NO COMMENTS:

How long does it take to complete an online booking?


If a guest calls in to make a reservation, is the phone system easy to navigate?

How long does a guest stay on hold when phoning in a reservation?

Is the reservation associate courteous and professional?


## BOOKING PROCESS

Is the reservation associate knowledgeable?

## STAFFING/STANDARD OF EXCELLENCE YES NO COMMENTS:

Is your staff engaged with the guests?
Do you provide a training program with a training manual for reference?

Do you provide additional guest experience training?

Do you provide incentive for excellence in guest experience?

What is intentionally implemented for guest experience?

## UPON GUEST ARRIVAL:

Is your exterior appearance well maintained, free of clutter, and clean?

Is your interior appearance well maintained, free of clutter, and clean?

Are luggage trolleys readily available for use?

Is check-in parking easily accessible, clearly marked and ample?

How is a guest greeted upon arrival?

Are complimentary snacks or drinks available?


## YES NO COMMENTS:



YES NO COMMENTS:

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## GUEST ROOM:

Is the corridor to the rooms well lit, floor clean and walls in good shape?

Does the room have a pleasant aroma?

Is the carpet clean and free from damage?

Are the walls and trim clean with reasonable wear?

Is the bathroom (including floor and walls, toilet, shower, sink and vanity) clean and free from damage and mold?

Are there adequate toiletries for a traveler without their own?
 business traveler/family?

If the hotel specializes in family clientele, do
 you offer conveniences for a family?

- Refrigerator and microwave?
- Utensils
- Ample towels
- Pack n play available with sheets?
- Bed rails available?
- Baby appliances available?
- Order in dining options?
- Welcome bags?
- Ample trash receptacles?

YES NO COMMENTS:


Is the coffee station well stocked and clean between each traveler?

Does the TV offer a clean and sanitized


## GUEST ROOM:

If the hotel specializes in business clientele, do you offer conveniences for a business traveler?

- Desk or laptop table?
- Ample outlets and usb port?
- Free wifi?
- Order in dining options?
- Welcome bags?


## FACILITY

Is the pool area clean, stocked with towels and life vests?

Is the restroom near the pool area clean?


Is the fitness room clean and free of odor? Well stocked with towels and water? Include a variety of weights, cardio and floor exercise equipment? TV?

Does the breakfast area include a wide variety of foods? Healthy options such as fruit, yogurt and lean options? Do you accommodate dietary restrictions? Was this area well maintained with ample trash receptacles?

Are there conversational areas in the lobby and other seating areas? How is the furniture maintained? How is the carpet and wall art?

Were the amenities easily accessible by wheelchair or stroller?


## YES NO COMMENTS:



## FACILITY

YES NO COMMENTS:
Would a single parent or traveler feel safe in this hotel and parking lot?

## EVENT SPACE

## YES NO COMMENTS:

Are the event spaces clearly marked?

Is there a standard set or boardroom table?


Is the carpet clean and in good shape?

Is media equipment provided?

Is there a good location for a banquet, breakout rooms, conference rooms, etc?


## GUEST ENGAGEMENT

## YES NO COMMENTS:

How do you follow up with your guests post-stay?

Do you have a loyalty program?

Do you send a survey or are guest experience comments collected and
 reviewed?

